

# Pricing in SAP S/4HANA Sales

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**Course Number: S46200**

**Duration: 3 days**

## Overview

## Course Description

## Skills Gained

- This course will prepare you to:
  - Set up functions for pricing in SAP S/4HANA Sales
  - Make relevant customizing settings for pricing in SAP S/4HANA Sales

## Who Can Benefit

- Application Consultant
- Business Process Architect
- Business Analyst
- Business Process Owner / Team Lead / Power User
- Developer
- Development Consultant
- Enterprise Architect
- Help Desk/CoE Support

- Solution Architect

## **Prerequisites**

- Essential:
  - S46000
  - Customizing Knowledge in Sales
- Recommended:
  - S4605

## **Course Content**

- Introducing Pricing and the Condition Technique
- Pricing Configuration
- Maintaining Condition Records in different ways
- Special Pricing Functions like exclusion or group condition
- Special Condition Types and Statistical Condition Types
- Analyzing the Determination of Tax Condition Types
- Introduction to Condition Contract Management (Sales Rebate)
- Workshop: Troubleshooting Exercise

## **Notes**

- Pricing for variant configuration is covered in the course S4105 Variant Configuration SAP S/4HANA Enterprise Management
- Pricing through preliminary costing as part of make- to-order production is covered in the course S4F25 Cost Object Controlling in SAP S/HANA.

## **Course based on software release**

- SAP S/4HANA 2023